NMDA Pricing Template Explanation Sheet

(Changes from previous versions highlighted in yellow)

Microsoft Excel format (current version)

Distribution Media – electronic format with the file names with VENDOR name and EFFECTIVE DATE (ABC Company, MM-DD-YYY)

Special Notes:

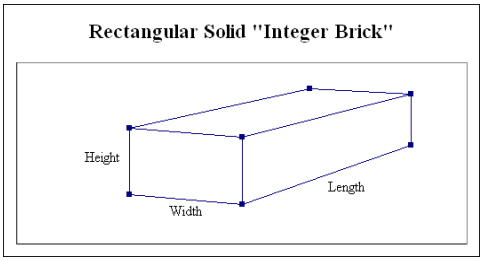
- ONE new column was added and is highlighted in yellow. Please update your template and use this version (April 2024) from now on.
- Explanations of columns can be found if you place your mouse over the column heading and click.
- NEW - Please include effective date in the file name.
- All UPC codes must include check digits. Check column headings for correct standard.
- Unit of measure (Column X) is considered "one" (can be "EA", "pack", "PR", etc.)
- Weight measurement is in lbs.
- Length, width and height are in inches. Do not round up/down.
- Vendors should fill in information completely. *Not all columns will be needed by all vendors/products.*

Column heading description for data with explanation if needed:

A. Company/Manufacturer
B. Brand – the logo that appears on the packaging
C. Vendor Part Number
D. Description of Product
E. MOQ – Minimum Order Quantity, used often in case of multiples
F. Distributor Cost per Unit, unit equals 1
G. Distributor Quote per Unit, unit equals 1
H. Distributor Quantity, Break 1 – quantity required for Break 1 cost
I. Distributor Cost, Break 1 – Break 1 net cost per unit
J. Distributor Quantity, Break 2 – quantity required for Break 2 cost
K. Distributor Cost, Break 2 – Break 2 cost per unit
L. Suggested Dealer Price per Unit, if you have one
M. MAP Wholesale, if you have one – Minimum Advertised Price Wholesale
N. MWP – Minimum Wholesale Price. Lowest price item can be sold at wholesale to a dealer
O. MSRP per unit, if you have one
P. MAP Retail, if you have one – Minimum Advertised Price
Q. MRP – Minimum Retail Price
R. Item Status – this explains the item status with the vendor. Please use the following 3 letter codes

NEW	- new product
DIS	- discontinued, no longer available
WSL	- while supplies last
SUS	- this part number supersedes another part number, fill in Q if used
REP	- this part number is being replaced by another part number, fill in Q if used

S. SUS or REP number – if SUS or REP is used in Column P please fill in this column
T. Product UPC Code (retail), must include check digit
U. EAN – European Article Number (13 digit number vs 12 digit for UPC)
V. Unit Weight



W. Unit Length – see above
X. Unit Width – see above
Y. Unit Height – see above
Z. Unit Cube
AA. Unit of Measure per Unit (EA, GAL, PR, etc.)
AB. Inner Pack Bar Code, I2 of 5 format (please enter the digits for Interleaved 2 of 5 Bar Code Symbology*)
AC. Inner Pack Quantity
AD. Inner Pack Weight
AE. Inner Pack Length
AF. Inner Pack Width
AG. Inner Pack Height
AH. Inner Pack Cube
AI. Master Pack Non-Retail Bar Code, must be in I2 of 5 format (please enter the digits for Interleaved 2 of 5 Bar Code Symbology*)
AJ. Master Pack Quantity
AK. Master Pack Weight
AL. Master Pack Length
AM. Master Pack Width
AN. Master Pack Height
AO. Master Pack Cube
AP. Pallet Bar Code, I2 of 5 format (please enter the digits for Interleaved 2 of 5 Bar Code Symbology*)
AQ. Pallet Quantity
AR. Pallet Weight
AS. Pallet Length
AT. Pallet Width
AU. Pallet Height
AV. Pallet Cube
AW. SDS – y/n. Previously MSDS.
If yes, it is your responsibility to provide the distributor with the appropriate paperwork
AX. Hazardous Material – y/n
If yes, supply UN number requested in AV
AY. UN number for Hazardous Material
AZ. ORMD – y/n (Other Regulated Material)
If yes, it is your responsibility to provide the distributor with the appropriate paperwork
BA. State Restrictions - Items that cannot be sold into certain states. Please list two letter state code here.
BB. Prop 65. Yes/No. If YES, column AZ must be filled out.
BC. Warning Type. If AY was yes, you must list one of these. Cancer causing. Reproductive harm. Cancer Causing and Reproductive Harm.
BD. Chemical Name
BE. Chemical Abbreviation
BF. Warning Location – for example hang tag, label
BG. Warning Text – actual wording on label
BH. CMRT- Conflict Minerals Reporting Template. Website for template listed in cell BE1 in spreadsheet

BI. RoHS - Restriction of Hazardous Substances Directive, applies to EU, some states and other countries.
BJ. REACH - The Registration, Evaluation, Authorization and restriction of Chemicals. Required by EU.
BK. Country of Origin
BL. NAFTA Compliant – y/n
BM. NAFTA Code/Number if Yes is filled in Column BI (this is the first 6 digits of the Harmonized code/number)
BN. Harmonized Code/Number

The World Trade Organization has classified all commodities with a number. This number is called a Harmonized Code and ranges from six to 12 digits, depending on the country. However, the first six digits of this number are more or less uniform throughout the world. Customs uses the Harmonized Code/Number to determine the import duties, taxes and import license requirements for goods entering a country. This number is required for filling in the Customs documentation.

BO. Category – can be used to search within manufacturer product line
BP. Sub Category – can be used to refine search within manufacturer product line
BQ. Distributor Part Number

This information should be provided to your distributor customers ANNUALLY and is due to them by SEPTEMBER 1 with an effective date of January 1.

* for a more complete explanation of Interleaved 2 of 5 Bar Code Symbology go to: https://www.idautomation.com/barcode-faq/interleaved-2of5/

Revised April 10, 2024